



POWERED BY THE LOSS PREVENTION FOUNDATION

# Detailed LPC Course Outline

[www.losspreventionfoundation.org/Information\\_LPCertified.html](http://www.losspreventionfoundation.org/Information_LPCertified.html)

## Course 1 – Leadership Principles



- LPC 101 – People Leadership
  - A. Leadership Principles
  - B. Investing In Talent
  - C. Commitment to Training & Development
  - D. Mentoring Principles
  - E. Commitment to Performance Management Principles
  - F. Principles of Succession Planning
  - G. The Value of a Diverse Workforce
  - H. Crs 1 Sec 1 – Review Questions
- LPC 102 – Ethical Standards
  - A. Ethical Standards
  - B. Personal
  - C. Corporate
  - D. Sarbanes-Oxley
  - E. Health Insurance Portability and Accountability Act (HIPAA)
  - F. Loss Prevention
  - G. Interpersonal Behavior & the Way We Treat Each Other
  - H. The Way That We Treat Our Business Partners
  - I. Ethical Courage
  - J. Crs 1 Sec 2 – Review Questions
- LPC 103 – Personal Development
  - A. Personal Development
  - B. Transition from Manager to Leader
  - C. Networking
  - D. Continuing Education
  - E. Professional Organizations
  - F. Industry Certifications
  - G. Self-Discovery / Self-Assessment / Insight
  - H. Community Involvement
  - I. Community Service
  - J. Crs 1 Sec 3 – Review Questions



# Detailed LPC Course Outline

[www.losspreventionfoundation.org/Information\\_LPCertified.html](http://www.losspreventionfoundation.org/Information_LPCertified.html)

POWERED BY THE LOSS PREVENTION FOUNDATION

- LPC 104 – Building and Leveraging Partnerships
  - A. Building and Leveraging Partnerships
  - B. Internal / Organizational Partnerships
  - C. External Business Partnerships
  - D. Skills Sets
  - E. Being A Business Partner
  - F. Business Savvy
  - G. Crs 1 Sec 4 – Review Questions
- LPC 105 – Specialty Management
  - A. Specialty Management
  - B. Understanding the Role of Management
  - C. Managing the LP Process
  - D. The Focus of Loss Prevention
  - E. Crs 1 Sec 5 – Review Questions

THE LAW OFFICES OF



**Palmer | Reifler**  
AND ASSOCIATES, P.A.