LPQualified (LPQ) is a certification course designed to provide a benchmark education for loss prevention managers, supervisors, store managers, college students, select hourly employees, and anyone interested in the career field.



The LPQ coursework is composed of 3 courses with 25 detailed sections: includes more than 500 pages of text, 65 video demonstrations & nearly 500 pictures. Completion time is typically 30 to 40 hours. To earn this certification, you must pass the LPQ proctored exam (100 multiple choice questions).

### Course 1

#### **Retail Environment**

- Foundations of Loss Prevention
- **Basic Retail Business Operations**
- The Causes Behind Loss
- **Shrink Awareness**
- Establishing a Controlled Environment •
- Workplace Safety
- 164 pages

### Course 2

### Becoming a Successful Business Person Loss Prevention Basics and Tools

- A Professional Approach
- **Ethics and Conduct**
- What You Should Expect
- Career Growth
- Communications Skills
- **Building Relationships**
- **Diversity**
- Harassment Awareness
- Conflict Resolution
- 161 pages

### Course 3

- Vocabulary and Terminology
- **External Theft**
- Internal Theft
- Interviewing as a Tool
- Civil Recovery and Restitution
- Courtroom Procedures
- **Physical Security**
- Crisis Management and Emergency Response
- Auditing; Employment Screening
- 205 pages

## LPCertified (LPC) is a certification course designed as advanced education for loss prevention management and executives hoping to further their career in the loss prevention field.



POWERED BY THE LOSS PREVENTION FOUNDATION

The LPC course is composed of 6 courses, 31 sections, nearly 1200 pages of text, videos and pictures. Completion time averages between 60 to 80 hours. To earn certification you must pass the LPC proctored exam (200 multiple choice questions).

#### Course 1

### **Leadership Principles**

- People Leadership
- **Ethical Standards**
- Personal Development
- Building and Leveraging Partnerships
- 241 pages

### Course 2 **Business Principles**

- **Building an Effective Program**
- Financial Analysis and Accounting
- **Building Operating Plans and Budgets**
- Supply-Chain Management
- Managing Vendor Resources
- Protection of Critical Data and Privacy
- Course 5

### Course 3

### **Loss Prevention Operations**

- Building an LP Program
- Investigations
- Data Analysis
- Operational and Shrink Controls
- Organized Retail Crime

**Supply-Chain Security** 

- Pharmacy
- 234 pages

### Course 4 **Safety and Risk Management**

- Senior Management Leadership
- Risk Control and Safety Committees
- Safety Program Elements; OSHA
- Accident Reporting: Fire Protection
- Special Issues: Techniques to Manage Risk; Business Hazards;
- **Insurance Claims Management**
- Litigation
- 127 pages

## 250 pages

#### **Crisis Management**

- Preparedness
- Response to an Incident
- **Business Continuity/Crisis Recovery**
- After Action Reports
- **Business Continuity**
- Resources and Relationships
- 144 pages

# Course 6

- The Flow of Merchandise
- In-transit Potential Opportunities for Loss and Security Measures
- DC Potential Opportunities for Loss and **Security Measures**
- Compliance
- Supply Chain Glossary of Terms
- 146 pages

The Loss Prevention Foundation offers 2 Retail LP Certifications: The LPQ (entry level) and the LPC (advanced). Each self-paced course is 100% on-line, accessible 24/7(no hard copy or CD). Courses feature video demonstrations, pictures, graphs, illustrations, practical applications, interactive section review questions, in-course printable study gopher notes, and a practice exam at the end. Final proctored exams are offered at over 1500 locations throughout the US and over 6000 worldwide.